Message Text

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ORIGIN EA-10

INFO OCT-01 ISO-00 EB-07 AGR-05 L-03 CIAE-00 COME-00

INR-07 LAB-04 NSAE-00 SP-02 STR-04 TRSE-00 CIEP-01

FRB-03 OMB-01 INRE-00 SS-15 NSC-05 NSCE-00 /068 R

DRAFTED BY EA/ROC:KJWEAVER:ARCK APPROVED BY EA:LEEDMOND USDA - K. STEPHENS EB/FTD - W. MIMS

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O R 101743Z JUL 75 FM SECSTATE WASHDC TO AMEMBASSY TAIPEI IMMEDIATE INFO AMEMBASSY SEOUL AMEMBASSY BANGKOK AMEMBASSY MANILA

CONFIDENTIAL STATE 162191

E.O. 11652:GDS

TAGS: ETRD, TW

SUBJECT: COTTON CONTRACT PROBLEM

REFERENCE: (A) TAIPEI 3810 (B) STATE 152265

(C) STATE 160193 (D) TAIPEI 4115

1. ON JULY 9, REPRESENTATIVES OF THE AMERICAN COTTON SHIPPERS' ASSOCIATION (ACSA), LED BY CURRENT ACSA PRESIDENT RUDI SCHEIDT, CALLED ON DEPUTY ASSISTANT SECRETARY EDMOND TO EXPRESS THEIR CONCERN ABOUT TAIWAN'S LACK OF PROGRESS IN OPENING LETTERS OF CREDIT (L/C'S) FOR PAST DUE CONTRACTED COTTON. THE ACSA REPS LABELED THE SITUATION SERIOUS AND CONTRASTED THE POOR PERFORMANCE OF MILLS IN CONFIDENTIAL

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TAIWAN WITH THOSE IN KOREA AND THE PHILIPPINES WHICH HAVE

OPENED L/C'S FOR 80-90 PERCENT OF PERIOD 1 SHIPMENTS. THEY RESTATED THEIR POSITION THAT OVERDUE CONTRACTS MUST BE HONORED EXPEDITIOUSLY IN ACCORDANCE WITH THE ASSURANCES GIVEN BY THE GROC IN MARCH OF THIS YEAR.

2. WE ARE DISTRESSED BY THE GROC'S INABILITY TO ENFORCE THE COMMITMENTS MADE TO US AS A PRE-REQUISITE FOR EXTENSION OF 25 MILLION DOLS. CCC CREDIT. ACCORDING TO USDA, CCC

FINANCING HAS BEEN APPROVED FOR ALMOST ALL PERIOD 1 SHIPMENTS YET L/C'S HAVE BEEN OPENED FOR ONLY 12 PERCENT BY TAIWAN MILLS. MOREOVER, WE REGARD THE DIFFICULTIES EXPERIENCED BY THE BOARD OF FOREIGN TRADE (BOFT) IN REACHING A PROCEDURAL AGREEMENT WITH THE MILLS (REFTEL D) AS AN INTERNAL GROC PROBLEM. OUR SOLE INTEREST IS IN THE EXPEDITIOUS OPENING OF L/C'S FOR OVERDUE SHIPMENTS.

- 3. IN THIS CONNECTION, IT APPEARS THAT THE BOFT HAS BY NO MEANS EXHAUSTED ALL THE TOOLS AVAILABLE FOR EXERTING PRESSURE ON THE MILLS. AS THE EMBASSY HAS POINTED OUT (REFTEL D), WITHHOLDING IMPORT LICENSES FOR RAW COTTON IS EFFECTIVE ONLY IF MILLS HAVE EXHAUSTED THEIR STOCKS. THE BOFT HAS NOT, TO OUR KNOWLEDGE, ATTEMPTED TO MAKE THE RELEASE OF COTTON HELD IN INVENTORY BY THE BANK OF TAIWAN CONTINGENT UPON THE OPENING OF L/C'S; NOR HAS THE BOFT PROHIBITED ISSUANCE OF TEXTILE EXPORT LICENSES TO MILLS IN DEFAULT ON PAST DUE COTTON CONTRACTS. WE URGE YOU TO MAKE THESE POINTS IN YOUR DISCUSSION WITH Y.T. WANG ON JULY 11.
- 4. FYI. RUDI SCHEIDT, PRESIDENT OF HOHENBERG BROS.
 COMPANY, WILL VISIT TAIPEI JULY 25-AUGUST 1 (GRAND HOTEL)
 ON PRIVATE BUSINESS AND NOT REPEAT NOT IN HIS CAPACITY AS
 CURRENT PRESIDENT OF ACSA. WHILE SCHEIDT MAY DISCUSS THE
 ISSUE OF DEFAULTING TAIWAN MILLS, HE HAS EXPRESSLY RULED
 OUT OFFICIAL REPRESENTATION OF ACSA CONCERNS DURING THIS
 VISIT. SCHEIDT WILL CONTACT EMBASSY UPON ARRIVAL. INGERSOLL

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To: TAIPEI

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